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ROI SUMMARY - AXIOM BUDGETING & FORECASTING

The following estimate of return on investment (ROI) was prepared for your organization using inputs you provided. The financial calculations in this ROI tool are based upon data provided by Axiom clients collected by an independent third party, Hobson and Company.

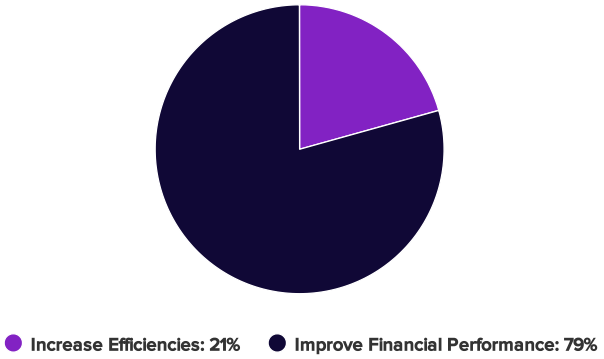
Axiom™ Budgeting and Forecasting streamlines manual budgeting, financial reporting, and labor planning processes so higher education institutions can:

- **Shorten the budget cycle**
- **Reduce the risk of going over budget**
- **Streamline financial reporting**

Your estimated 3-year ROI is:	225%
Months until investment pays back:	5.2
Overall 3-year value created:	$3,450,463
Monthly cost of waiting:	$66,326

Your Investment vs. Your Return (Cumulative)

How Axiom Can Help You



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BENEFIT SUMMARY

Increase Efficiencies	
Reduce time creating budgets by **50%**	$251,075
Reduce time creating and distributing financial reports by **40%**	$46,867
Reduce time evaluating budget requests and commitments by **40%**	$53,563
Reduce time spent managing staffing plans by **60%**	$361,548
Improve Financial Performance	
Reduce the risk of going over budget by **0.50%**	$829,920
Reduce salary expenses by **0.50%**	$1,907,490
TOTAL VALUE OVER 3 YEARS	**$3,450,463**

Hear directly from our Axiom™ clients:

- *"With Axiom Budgeting & Forecasting, the data is compiled instantaneously. We can pull last year's budget, make changes, run a process and the budget is created automatically. We now have approval workflows in a central location, which gives us compliance and auditing confidence." - Financial Systems Director*
- *"The data we are pulling from the system is now accurate which is a big time savings. We are confident in the data because it is being pulled directly from our ERP, our 'system of record.' - Budget Manager*
- *"We create different salary schedules for different employee groups all in the same system. All the data is now traceable and repeatable. With Axiom, we can change the wages and within 5 minutes get an updated report. In the past this would have been a 'mini-project' taking at least a ½ day." – Director FP&A*
- *"Payroll automatically feeds directly from the system of record at the fringe benefit and individual level to Axiom saving us at least 20% of time with running staffing reports." - Budget Director*
- *"Axiom gives us visibility to see where we can make changes to better align with our needs. We have had savings as a result of being able to look at budgets and details, and then re-evaluate or repurpose money. We now have more leverage to show where changes are needed." - Budget Manager*
- *"Axiom allows us to identify which departments have too many staff/too few, which will enable us to reduce overall administrative FTEs by 4-5%." - CFO*

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YOUR INPUTS

Select institution type:

- (x) Public
- ( ) Private

Revenue	$ 500,000,000
Current operating expenses	$ 210,570,000
Current compensation expenses	$ 146,730,000
Number of managers and end users involved in budget cycle	70.00
Number of managers and end users involved in creating and distributing reports	4.00
Number of managers and end users evaluating budget requests and commitments	5.00
Number of managers and end users involved in creating staffing plans	70.00

MORE INFORMATION

Want a more personalized, detailed analysis?

A Syntellis representative will be in contact with you soon. In the meantime, visit our website at https://www.syntellis.com/axiom-software-higher-education-suite or contact us at (847) 441-0022.

The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by Axiom clients and various assumptions and estimates only. The actual ROI realized by clients may vary from the estimates provided. Syntellis Performance Solutions offers this tool to assist clients with evaluating performance management and performance improvement solutions, however, Syntellis and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.