

ascom

## Self-Service Value Calculator Results Summary

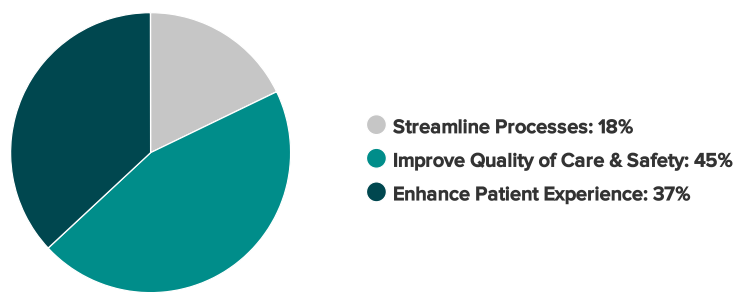
Estimating the value of an Ascom EWS – Predictive Analytics workflow solution



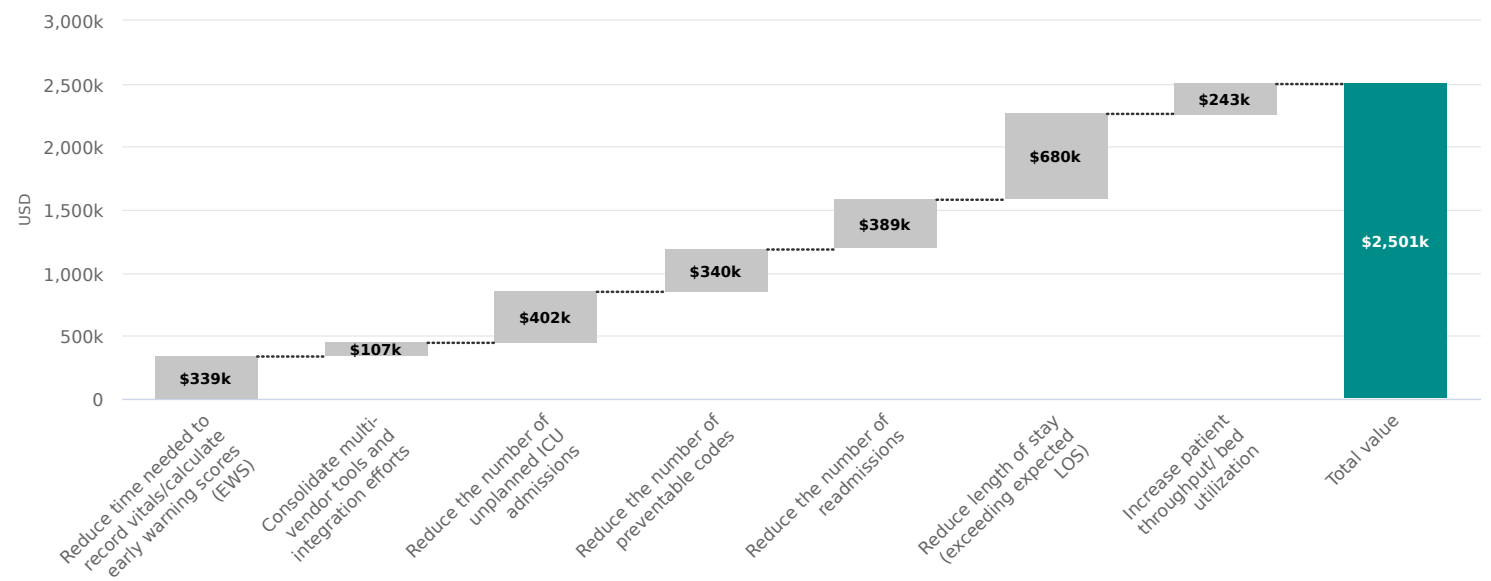
VALUE SUMMARY - EARLY WARNING SCORING/ PREDICTIVE ANALYTICS

Overall 3-year value created: \$2,500,679

How Early Warning Scoring / Predictive Analytics Can Help You



Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by Ascom customers and industry experts, and various assumptions, and produce estimates only. The actual ROI realized by customers may vary from the estimates provided. Ascom offers this tool to assist customers with evaluating their solutions; however, Ascom and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

BENEFIT SUMMARY

■ <b>Streamline Processes</b>	
Reduce time needed to record vitals/calculate early warning scores (EWS) by <b>60%</b>	\$339,288
Reduce duplicate systems and multi-vendor support time by <b>95%</b>	\$106,875
■ <b>Improve Quality of Care &amp; Safety</b>	
Help reduce the number of unplanned ICU transfers by <b>20%</b>	\$402,116
Help reduce the number of preventable codes outside the ICU by <b>35%</b>	\$340,200
Help reduce the number of 30-day readmissions per month by <b>1.0</b>	\$388,800
■ <b>Enhance Patient Experience</b>	
Help reduce length of stay days beyond expected LOS by <b>1.0</b>	\$680,400
Help increase bed capacity to increase the number of patients admitted per month by <b>1%</b>	\$243,000
<b>TOTAL VALUE OVER 3 YEARS</b>	<b>\$2,500,679</b>

USER INPUTS

Include Ascom Telligence?

Yes

No

Number of beds (that the Ascom solutions will impact)

100

Number of handsets

40

Current annual costs for vendors that will be replaced

10,000

50,000

100,000

Average cost per ICU day

1,000

3,940

15,000

Average unreimbursed costs per code

10,000

50,000

Average percent of patients per month that exceed expected LOS

2

%

Average revenue per patient

\$

1,500

Want a more personalized, detailed analysis?

An Ascom sales representative will be in contact with you soon.

Should you need further assistance, please contact [sales.support@ascom.com](mailto:sales.support@ascom.com)