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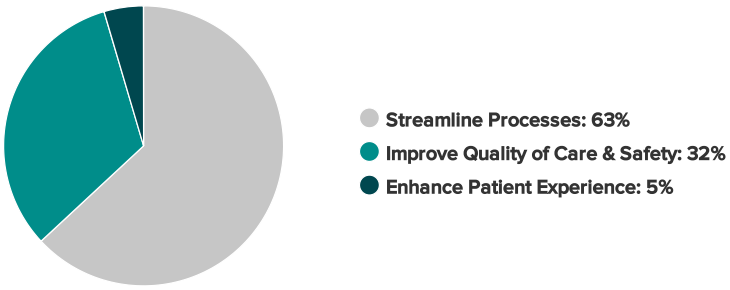
Self-Service Value Calculator Results Summary

Estimating the value of an Ascom Alarm Management/Patient Safety workflow solution

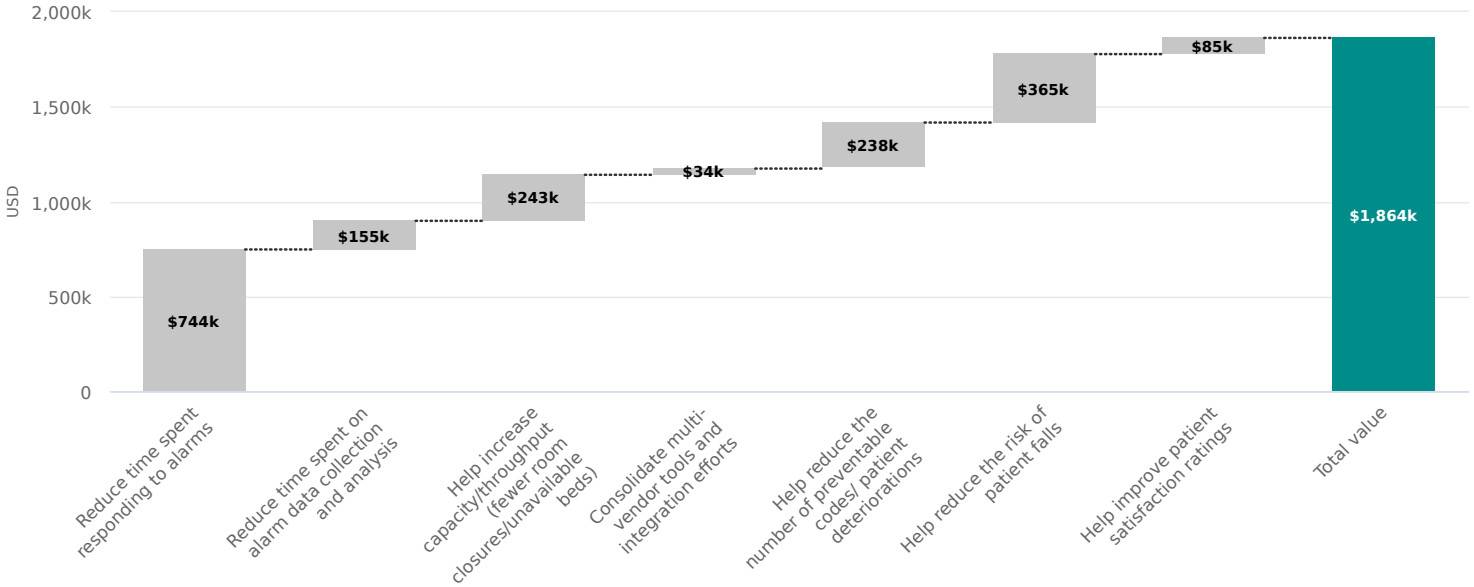
VALUE SUMMARY - ALARM MANAGEMENT/ PATIENT SAFETY

Overall 3-year value created: $1,863,916

How Alarm Management / Patient Safety Can Help You



Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by Ascom customers and industry experts, and various assumptions, and produce estimates only. The actual ROI realized by customers may vary from the estimates provided. Ascom offers this tool to assist customers with evaluating their solutions; however, Ascom and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

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BENEFIT SUMMARY

Streamline Processes	
Reduce the number of alarms that require a response by **20%**	$744,279
Reduce time spent on alarm data collection and analysis by **40%**	$154,848
Help increase bed capacity to increase the number of patients admitted per month by **1%**	$243,000
Reduce duplicate systems and multi-vendor integration support time by **50%**	$33,750
Improve Quality of Care & Safety	
Help reduce the number of preventable codes/ patient deteriorations by **10%**	$238,490
Help reduce the number of patient falls per month by **3%**	$364,500
Enhance Patient Experience	
Help improve patient satisfaction ratings to increase reimbursements by **0.5%**	$85,050
TOTAL VALUE OVER 3 YEARS	**$1,863,916**

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USER INPUTS

Include Ascom Telligence?	(•) Yes ( ) No
Number of beds (that the Ascom solutions will impact)	100
Number of handsets	40
Average number of alarms staff are responding to per day (alarms/bed/day)	10 — 50 — 100
Average time required to respond to each alarm (minutes/alarm)	1 — 5
Average unreimbursed costs per code / deterioration	10,000 — 24,536 — 50,000
Average unreimbursed costs per patient fall	10,000 — 15,000 — 30,000
Current annual costs for vendors (and integration effort) that will be replaced	10,000 — 30,000 — 100,000
Average revenue/reimbursement per patient	$ 1,500

Want a more personalized, detailed analysis?

An Ascom sales representative will be in contact with you soon.

Should you need further assistance, please contact sales.support@ascom.com