



Value Calculator

VALUE SUMMARY

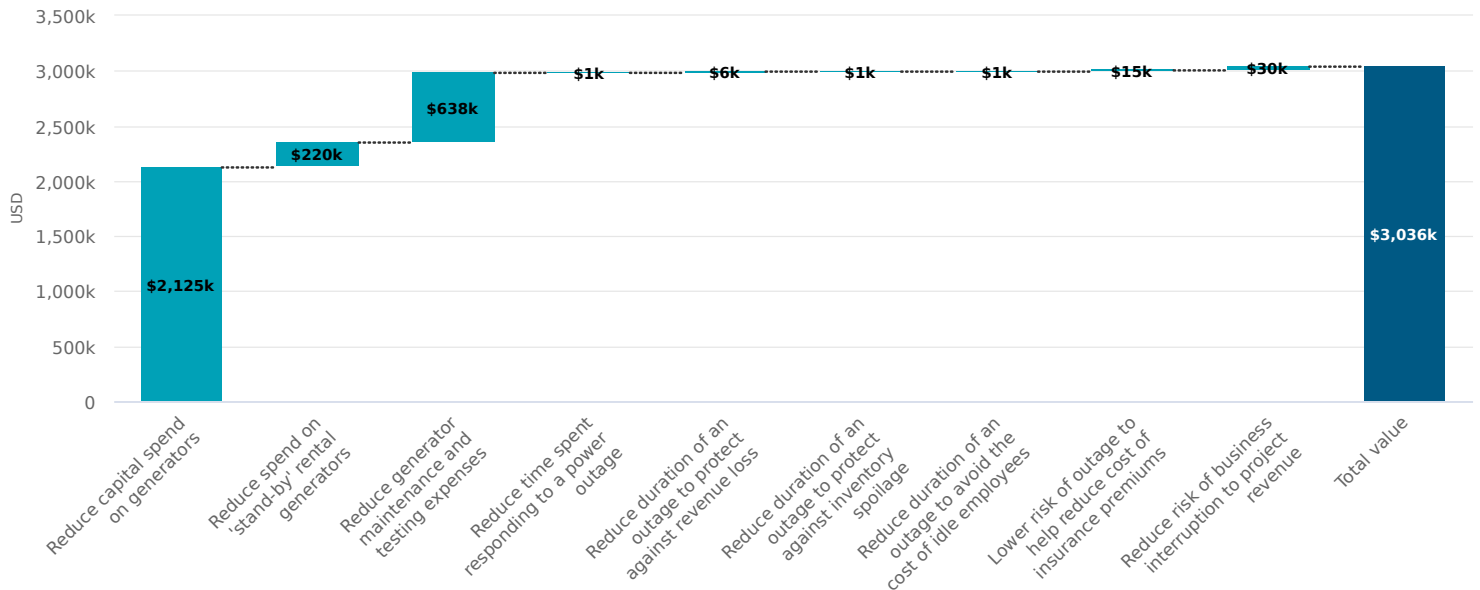
Overall 3-year value created:

\$3,036,460

How Agility Recovery Can Help You



Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by Agility Recovery customers and various assumptions—and produce estimates only. The actual ROI realized by customers may vary from the estimates provided. Agility Recovery offers this tool to assist customers with back-up power solutions; however, Agility Recovery and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

BENEFIT SUMMARY

■ Control Costs

Reduce capital spend on generators by 100%	\$2,125,000
Reduce spend on 'stand-by' rental generators by 100%	\$219,672
Reduce generator maintenance and testing expenses by 100%	\$637,500
Reduce time spent responding to a power outage by 80%	\$896

■ Mitigate Risk

Reduce duration of an outage to protect against revenue loss (100% attributable to Agility Recovery)	\$5,952
Reduce duration of an outage to protect against inventory spoilage (100% attributable to Agility Recovery)	\$1,012
Reduce duration of an outage to avoid the cost of idle employees (100% attributable to Agility Recovery)	\$1,428
Lower risk of outage to help reduce cost of insurance premiums by 2%	\$15,000
Reduce risk of business interruption to project revenue by 0.06%	\$30,000

TOTAL VALUE OVER 3 YEARS

\$3,036,460

USER INPUTS

Please select number of months virtual

12 ▼

Please enter the number of locations covered

5

Please enter the number of simultaneous declares in scope

1 ▼

Please select largest generator size (kw)

1500 ▼

Please select level of power redundancy

primary ▼

Avg annual revenue for locations under Agility coverage (\$)

\$ 50,000,000

Avg retail cost of generator purchase (\$/generator. Not including freight, tax and installation)

\$ 425,000

Avg annual maintenance and testing expense (\$/generator)

\$ 42,500

Avg retail cost of standby generator rental (\$/generator. Not including freight, tax and installation)

\$ 24,408

Want a more personalized, detailed analysis?

An Agility Recovery representative will be in contact with you soon.